



NAMIBIA INVESTMENT PROMOTION MISSION TO PORTO, JULY 6, 2016



**PRESENTATION ON
NAMIBIA INVESTMENT CLIMATE &
APPLICABLE INCENTIVES**

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WHY INVESTING IN NAMIBIA...

- Political stability
- Economic stability
- Business friendly environment
- National Development priorities
- Sectoral Investment opportunities
- Market access and external trade relations

WHY INVESTING IN NAMIBIA...

POLITICAL STABILITY

- Political stability and good governance
- Multiparty democracy
- Independence of the judiciary
- 6th on Mo Ibrahim Index on Governance in Africa

ECONOMIC STABILITY

- Sound monetary and fiscal policies
- Steady economic growth (5.7 % in the past 5 years, above SADC average and the world average of 3%)
- 4.5 percent in 2015

BUSINESS FRIENDLY ENVIRONMENT

- Business friendly legal and regulatory framework
- Protection of investment (Articles 16 and 98 of the Namibian Constitution)
- Pre-investment (entry and work permits) and post-investment facilitation
- Generous incentives (manufacturing, value addition and export-oriented operations)
- Facilitation of joint venture partnerships and business linkages
- Industrial land facilitation

EXPORTS AND IMPORTS

Main Exports and Destinations:

- Ores and minerals,
- Fish and fish products,
- Live animals, meat and animal products, and
- Beverages

Main Sources of Imports:

- South Africa,
- EU (Portugal, Spain, France, Italy, United Kingdom),
- United States,
- Japan
- China

NATIONAL DEVELOPMENT PRIORITY SECTORS/HARAMBEE P. PLAN

- Manufacturing
- Agriculture
- Tourism
- Logistics

- Not excluding:
- Infrastructure
- Renewable Energy

INVESTMENT OPPORTUNITIES

Manufacturing

Exceptional scope for manufacturing and value addition:

- Mineral beneficiation and jewellery making
- Automotive parts and components
- Fertilizer and petrochemicals (salt)
- Pharmaceuticals
- PC, electronic and electrical components assembly
- Construction materials (steel and glassware)
- Textiles and garments

Mining and Energy

- Prospecting, mining and processing & beneficiation
- Value-addition - refining of base metals and other minerals
- Gas exploration of 1.5 tcf
- Power generation: Hydro-power generation, gas, wind and solar
- Renewable energy

INVESTMENT OPPORTUNITIES

Agriculture/agro-industry

- Green Scheme irrigation projects
- Grapes, dates, and olive
- Food-processing – paste, pulp & juices
- Tannery and leather processing

Fisheries

- Many opportunities exist in fish & Crustacea processing into finished fish and related products
- Freshwater (aquaculture) potential exists for tilapia, catfish and tiger-fish
- Seals – oil & furs

INVESTMENT OPPORTUNITIES

Tourism

- Spectacular scenery and wildlife, excellent infrastructure, warm climate and friendly atmosphere –ingredients for a burgeoning tourism industry
- Eco-friendly & natural tourist facilities
- Adventure tourism facilities
- International convention facilities & Up-market hotels and conference

Infrastructure Development

- Regional Logistics hub
- Inter-continental corridor development (Trans Kalahari, Cunene and Caprivi Highways)
- Port development and expansion en cours
- Airport upgrade and expansion
- Ship repairs / floating docks expansion
- Rail line upgrade and expansion
- Housing & hotel construction
- Power generation infrastructure

EXTERNAL TRADE RELATIONS AND MARKET ACCESS

Regional Integration and Markets

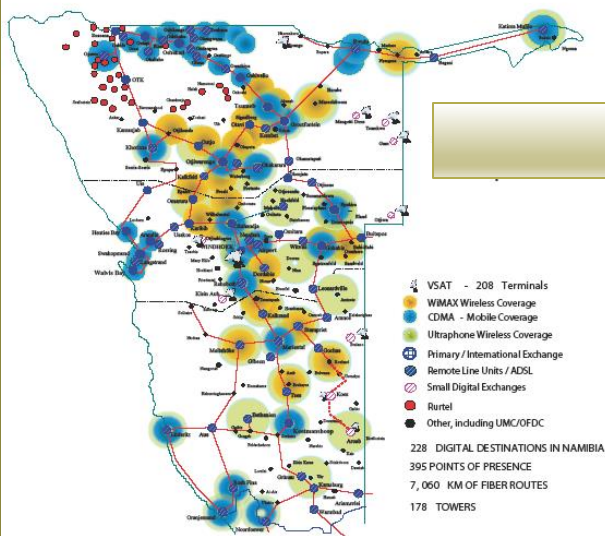
- Southern African Customs Union (SACU) - Infant industry protection for BLNS countries
- Southern African Development Community (SADC) - Free Trade Area and market of over 300 million people
- Trio partite accord SADC–COMESA –ECA of + 500 market

Multilateral Trade Arrangements

- European Union – New EPAs
- EFTA countries (Norway)
- Africa Growth and Opportunity Act (USA)
- SACU-MERCOSUR Preferential Trade Agreement
- SACU-India Preferential Trade Agreement (under negotiation)
- Bilateral (MFN) trade agreements with several countries
- SADC-EAC-COMESA PTA (under negotiation).

EXCELLENT TELECOMMUNICATION NETWORKS

Network Map



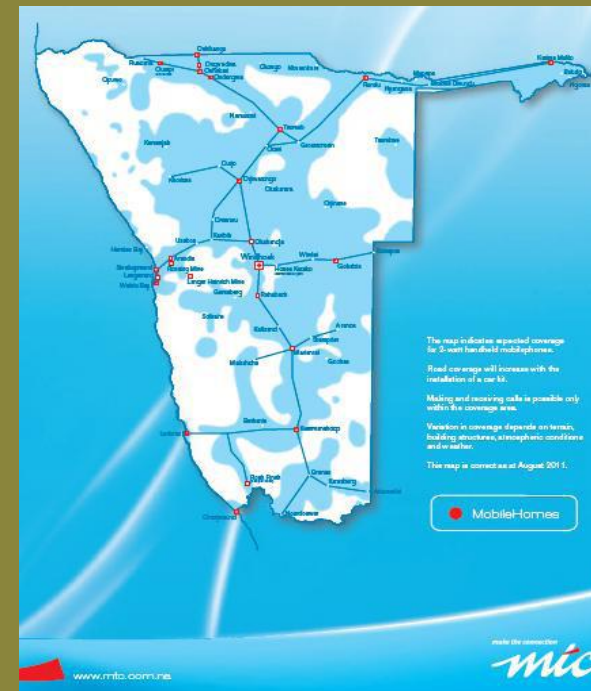
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Telecom Namibia 2008/9 Annual Report

N\$2.7 billion invested in Telecommunications Services infrastructure since incorporation in 1992

Source: Telecom Namibia 2008/09 Annual Report

- COVERING 98% OF POPULATION
- COVERING 60% OF NAMIBIA
- OFFERING VOICE, EMAIL AND SMS
- OFFERING MOBILE BANKING
- OFFERING INTERNET BANKING
- OVER 725 BASE STATIONS ACROSS THE COUNTRY



Top-Quality Exports of Namibia



PORTUGUESE COMPANIES IN NAMIBIA

- **Fishing**
- **Banking**
- **Engineering**
- **Fish building and Dry dock operations**
- **ICT operations**



Your Gateway into Southern Africa

Bien venidos!!!